



Case Study

DPI (UK) Ltd

FINANCE



GROW A BUSINESS



ABOUT THE COMPANY

DPI (UK) Ltd was established in 2014 and specialises in the manufacture of light boxes and frames specifically for tension fabric systems. These are predominantly used in retail, sign display, exhibitions, can be found in airports, in fact anywhere where graphics need to be replaced. Between them, the Directors have over 25 years' experience in sign and display.

HOW THE BUSINESS GATEWAY HELPED

As with every business, funds, red tape and building the right team that buys into the big vision can be challenging. A Business Gateway adviser completed a business diagnostic that identified some areas to focus on. The adviser's help was invaluable and added to support from a range of grant funding, the business has developed and invested in areas that were stalling growth. Growth plans were brought forward by 12 months and the company moved to larger premises and has continued to access support for training and coaching.

The Business Gateway adviser told the business about the support below and they subsequently made successful applications:

- NBV Grant for Enterprise - funding to assist with the move to larger premises and investment in new capital equipment.
- Manufacturing Growth Programme – Consultancy and training specific to CAD and strategy consultancy/training for the Directors of the business.
- Collaborate: Growing Business Together – investment in new capital equipment (automated twin-headed mitre saw), vital for the growth of the business.

This combination of support has assisted the business to achieve 37% growth this financial year and opened up new vacancies/job roles.



It was a surprise to find all this help and funding readily available and all it took was to be open and honest regarding our business challenges and ask for help.

Sandra Wiggins, Director of DPI (UK) Ltd